

# Why buyers **BUILD** with us, contractors **WORK** with us, homeowners **REFER** us and agents **REMEMBER** us.

Don't take OUR word...hear it from the people who REALLY know us!

"I would like to take this opportunity to extend my gratitude and thanks to Dave, Jamie, Kevin and the entire Brossi Realty team. **The buying and building experience could not have been more professional or personal!** Our situation was complicated by the fact that we were moving from the West Coast due to job relocation. We came out on a quick house buying trip and had toured both new and existing homes with nothing really standing out. When I mentioned that I would like to check out Presidential Farms, my realtor quickly set up an appointment with Jamie. The minute I stepped into the model home, my spirits started to lift. By the end of the visit, I was 95% sure that we were going to do business with Brossi Realty. We not only met with Jamie, but Dave also made time to stop by and talk with us which was greatly appreciated and really helped us settle on Presidential Farms. My husband and I went home and discussed our options and really decided that we only had one option and that was to purchase in Presidential Farms. This was our second build, with the first in San Diego done by a very large corporate builder. Your selections are limited and you have no ability to change anything within the house. Our experience with Dave and Jamie was completely different! Dave and Jamie made the East Coast experience much better!! One example, I had mentioned that I always wanted a double oven and by the time I came back in July to pick out the finishes, Dave had re-drawn the kitchen and moved the appliances around to accommodate the change along with an estimate of costs. Throughout the build, Jamie kept track of all the important dates, decisions and progress on every front. Communication was key due to the distance, with Jamie and the team at Brossi Realty holding up their end of the relationship with a caring and professional demeanor. We received timely updates, pictures and questions/suggestions for changes as the moved through construction. It really helped keep the process moving forward and the experience positive and exciting. A final thanks goes out to the Brossi team for all of their help since we moved in! Jamie has been so helpful with where to shop, where to go out to eat, entertainment and most importantly how to survive our first New England winter! We appreciate all of your help and our beautiful home."

Jamie, I would like to thank you and Dave for your excellent teamwork producing a house that my buyers are proud to call their home. Your particular attention to detail, throughout the process, made this a smooth transaction. I particularly appreciated your weekly photo updates which allowed both the buyers and me to track the build out progress. **Dave is to be congratulated for his quality product and willingness to be adaptable and flexible to meet the needs of his buyers. I know that is rare among builders!** I would go out of my way to work with both **of you again! Great**

"I have been a real estate attorney for 28 years, and have dealt with numerous developers and their staff. **I wish they could all be like Dave and Jamie.** Their level of professionalism is unsurpassed, and it is obvious that they take pride in their product. Unlike many developers who prefer to have limited contact with buyers and their attorneys, both Dave and Jamie are accessible and responsive, and a pleasure to deal with. New construction can be daunting for even experienced buyers, but they make the process an enjoyable experience. I hope to have many more transactions with them in the future."

"Dave, I couldn't wait until our home was built to send a thank you. I felt compelled to send this email today because Jamie does such a fantastic thorough job!! **We have built three houses in the past and have worked with some wonderful people. Jamie is in a class above them all.** She goes above and beyond the call of duty. I have been stopping by the model chatting with Jamie for the last year. We had entertained several models and several lots before our final decision. Throughout the last year, Jamie was patient, helpful and answered all of my questions. Never once did I feel like a bother. She is extremely organized and follows up. I so appreciate that in her. I stopped by the model with my grandsons on Monday and my 4-year old grandson wants to know when he is going to see Jamie again. Even he recognized that Jamie is special. She is the first face that many see on their first introduction to Presidential Farms and what an impression she makes. If the rest of the Brossi team is like Jamie, you have something special! Thank you for your patience as we worked through choosing the lot and house that is perfect for us. We are looking forward to building our new home with you."

"My experience with Jamie was one of the best I have endured with a co-broke and a builder of new construction. She is the utmost professional agent with amazing communication skills, follow through skills and has an astute attention to detail. I was the buyer agent, working in the capacity of trying to find my relocation clients a town to live in in all of metro west, a good solid house (they were not sure of the town they wanted, nor did they know if they wanted a resale or a new construction) and I only had two short visits to work with them as they were relocating from California. My buyers were very busy professionals who set the bar high, and they wanted me to be an expert on a multitude of towns ranging from Framingham, to Grafton, to Northbridge and beyond. It is overwhelming when you are working on a tight timeline with clients you have been assigned and need to cover a lot of ground in a short amount of time. We probably looked at about 13 different houses when they arrived. Jamie's tour was second to last on our second day of touring and we almost ruled it out as my client was going to be commuting to Back Bay Boston when she moved here. I didn't know if Northbridge may be too far of a haul for her daily. Jamie insisted we keep our appointment. Jamie was invaluable in bringing me up to speed on the town, all its amenities and even went so far as to explain to me about a private school located in town that my clients who had a tween may enjoy. I immediately felt comfortable with Jamie from the first time we talked on the phone and how she urged me to make it out for "a look". Well, the model home at Presidential Farms was about our 11th stop on day number two. We were all tired, but from the minute we stepped into that model, my clients' eyes just lit up. Her presentation, her approachability and the excellent product she presented and value just bowled my clients and myself over. Jamie won us over immediately. She answered all my questions about new construction, the town, the commuting distance and T station details, talked about the school that it may be a perfect fit for these clients' young son and more. **I instantly felt comfortable with Jamie, her in-depth knowledge and integrity, and Dave, her boss and the developer, his accessibility and the quality of their homes.** Jamie was a true gem throughout the whole process from writing the offer to explaining all the items included and not included during purchase and sale, making my clients feel comfortable with the whole process who were coming from a different state that was more a title state when it came to buying homes, working with the bank and appraiser, helping my buyer make her selections and upgrades long distance and never missing a beat. Towards the end of our transaction, I was sure to mention to Dave at closing what an invaluable resource and team player he had in her. As I told Jamie, it was one of my favorite transactions and co-brokers for all my deals done in 2013, and since I started selling real estate in 2009. Jamie made the process seamless from day one. I cannot wait to bring her another buyer who wants Northbridge! Thanks, Jamie, for all your excellent work, I could not have done it without out you."

"I can not say enough positive things about working with Jamie and Dave from Brossi Realty. Last year after a long home search my clients decided to build a new home in Presidential Farms. Dave and his team are a well oiled machine and provide a quality product and provide outstanding communication every step of the way. Jamie is at the top of her game and throughout the process was very informative and extremely helpful with any questions that me or my clients had during construction. She made it a priority to make this process as stress free as possible for my clients and her high level of professionalism is unmatched. **I would not hesitate to send any buyers to Presidential Farms to build their dream home. I look forward to working with them again in the near future.**"

"After going through a horrible building process that lasted almost 9 months we were extremely hesitant on building another home. **We sat down with Dave and Jamie and knew this was a match made in heaven! They put all our worries to rest, and talked us through every question or issue we had.** They worked with changing some of the interior around to really make it function for our needs. Not only were they great with helping us design, they included our two little girls and made it possible for them to have their bedrooms the color they wanted. From every phone call or email, no matter how big or small Jamie was right there. The end of the process was stressful due to our mortgage appraiser, but Dave and his team really came through. After our closing Dave, Jamie, and Bob, were right on top of fixing anything that we found. We can honestly say this was one of the BEST things we have ever done and it is with GREAT thanks to Dave, Jamie, Bob, and the rest of their team!!"

"I wanted to thank you for all of your help and hard work during the home building process. From start to finish and beyond you've been there to help us through the process and that made it so much easier. From working with us through financing to closing we were taken care of. When you decide to build a home and tell your family and friends the horror stories from everyone else experience comes out. We actually got a bit nervous at first. After sitting down with you those fears quickly went away. You are so easy to talk to and were truly interested in what we wanted in our home. Your goal was to make sure this house was everything we wanted and more. Well you definitely met your goal! We never had to worry about anything. Every e-mail with every small question was answered promptly with a great answer and you never made us feel bad about asking anything. Jamie, you called us on July 4th to let us know one of the things we were very worried about the most was not an issue and you made our holiday that much better! It didn't matter the time of day we e-mailed you we seemed to always have a response in our inbox the next time we checked. Dave you took all our future plans into consideration when designing the plot lay out of our home to help make things easier for us in the future. This is just an example of the things you didn't have to do but did. **Brossi Realty didn't just work for us through this whole process they worked WITH us in every way, shape, and form. We are thrilled to have found Brossi Realty during our search and I don't think we would have been as happy with anyone else. We are so happy that we have no horror stories to share with our friends and family if they decide to build a new home. All we have to tell them is to go find Brossi Realty and you won't have to worry about a thing. Thank you again for everything you have done.**"

"Living at Hillview in Grafton was an absolute pleasure. From the first visit, I knew it felt like home. David and his staff crafted a design that maximized space and living area in the homes with a modern approach that was well received. All aspects of the quality of the home were clearly thought out, from the new GE appliances to the crown molding and wainscoting in the main floor. **David doesn't cut corners in his homes and it shows.** For the times I did need to reach out, David and Kevin were always professional, prompt to respond, and handled my request with care and urgency. I'd highly recommend Hillview to those looking to rent an upscale home at a reasonable price."

"We have nothing but wonderful things to say about Dave, Jamie and the rest of the Brossi Realty team. This was a challenging process for us, with my husband already relocated in MA and myself being back in NJ waiting for our home to sell. Jamie was great and was such a comfort to us both. Whenever we had questions, she was very quick to respond, she was on top of everything and made the impossible seem possible. **Dave was so down-to-earth and we felt he truly wanted us to be happy and worked with us to accommodate all our wishes and desires.** Our agent told us Dave Brossi was a very respected builder in the area, with a great reputation and we can now attest to that. It was a wonderful and positive experience. Having a house built can be such a stressful time, with so many decisions to make, and it was especially difficult for us, having to make decisions without being there. However Jamie was a great source of optimism and professionalism throughout the entire process and Dave was a fantastic builder to work with. It's evident that they really want to make their buyers happy and will do whatever it takes to achieve that."

"I wanted to take this time to tell you what a pleasure it was working with your team on the sale of lot 74 in your Presidential Farms neighborhood. My experience on new construction transactions is that we all need to be on the same page, especially during that time leading up to the delivery date. **The sense of urgency and constant open communication taken by your team, and most notably your Director of Sales & Marketing, Jamie Bundtzen, were second to none.** The accuracy in delivering the finished property with the occupancy permit was very impressive. I would gladly recommend any potential buyer to your team, and certainly welcome the opportunity to work with you in the future!"

"More than enough space for our family of four, but we do appreciate having lots of room to pursue our individual lives and interests. **The homes are so well-constructed that we've had little need for maintenance,** although Kevin is always available for advice and assistance. Truly a great place to live."

"Four years ago, we relocated to Hillview Estates from upstate New York. **We were looking for a place that was convenient to Boston, yet still had the country feeling of traditional Massachusetts.** Over the past four years, we have watched Hillview evolve from a muddy construction site to a well designed community. It's fun watching so many kids take their first steps or learn to ride their bikes. Lots of kids, parents, grandparents and soon-to-be parents. Truly a well-rounded community."

"I chose Hillview because it offered all the amenities I needed and was looking for at the time I relocated to MA. The beautiful units are fully appliance, have front and rear private entrances with a patio, garage and central air/heat. I especially enjoy the quiet community and friendly neighbors. Additionally, Grafton has top rated schools and a number of family farms where fresh produce is available during season. **The property is well managed and requests for maintenance, when we've ever had them, are responded to immediately.**"

"Several things have made this location ideal for me. **Being close to the Mass Pike, 495 and a short ride to Rhode Island is great.** The multi-level finished space is exactly what I was looking for too. Detailed, raised moldings on the walls, wood flooring in the kitchen, dining and living room areas of the 1st floor, beautiful cabinetry and nice fixtures in the bathrooms, as well as privacy on the decks make the units great. Additionally, it's very easy to work with the team at Brossi Realty. Overall, a great neighborhood."

"Jamie, I wanted to tell you what a pleasure it was working with you and Dave Brossi. Buying a home can be very stressful for buyers and everyone involved, but you and Dave did your best to accommodate everyone. As a builder, Dave Brossi extended himself to my buyers with his involvement and doing his best to meet their needs. My buyers were ELATED with the outcome of their new home. **Dave builds a beautiful home with many amenities and lots of attention to detail.** As an agent, Jamie, you definitely went above and beyond the "real estate call of duty." Your availability and always trying to meet the buyers needs was clearly evident. We worked well together and I hope we get to do it again!"

"My family and I enjoy living in Hillview Estates. We have only been here for a few months but thus far our experience has been great. The move was a bit challenging for my family, my wife is a teacher and both her and my children were finishing up the school year with papers and final exams. In addition, we took this opportunity to down size, so as you can imagine, our stress level was a bit high. However Dave was great, and we didn't need to worry about anything. Our unit was in pristine condition prior to our move-in and any issues that we had discovered were taken care of. **I would highly recommend Hillview Estates for any family that is looking to rent a quality townhome.**"

"It was a pleasure working with Jamie for a new construction home in Presidential Farms. It was our first time buying a home let alone having one constructed and she was extremely helpful with guiding us through the process. Jamie was very organized and responsive to any request/problems we had, and would always take care of them quickly. **The best part of working with Jamie was her extremely warm and friendly personality** that truly made it a very positive experience."

"I have had the pleasure of working with Dave Brossi in financing the Hillview Estates property in Grafton, MA. Our loan facility provided Dave with the funds he needed to build the project. Later, when he requested money to finance the apartment buildings in Phase II, it was our pleasure to assist him. **Throughout the life of the project, which spanned a difficult period for real estate development, Dave was on top of every aspect of the financing.** He kept low levels of debt, while building a high quality unit. This enabled him to sell the units he wished to, and then create an outstanding rental community. It was a pleasure to work with Dave Brossi on the Hillview Estates project. I look forward to working with him again."

"I have recently been working with David Brossi and Brossi Realty for buyer clients building in Presidential Farms, and have found this to be a very pleasant process. Realistic expectations, excellent and timely communication, and willingness to cooperate with extensive customization have set them apart from other builders. I found them generous in the standard offerings and fair with pricing when it came to upgrades and custom features. **Jamie's bubbly personality actually put the fun back in building - a process too often arduous and stressful.** I always had the feeling that keeping my clients satisfied was a priority for them - and when my clients are happy...so am I!"

"Having been renters for a few years prior to coming to Hillview Estates, I can say that a lot of rental properties are built cheaply and a lot of landlords prefer to cut corners wherever possible. Not so at Hillview. **These townhouses are both beautifully crafted, and comfortable to live in. There are many finishing touches in these units that you will have a hard time finding in another rental community.** Luxurious bathrooms with large, high quality sinks, a master bath with a whirlpool tub, solid appliances, real hardwood floors, elegant wall paneling, the gas fireplace and mantle, and plenty of natural light from the enormous windows and skylights. My husband and I have been very impressed with the high quality materials that were used. The units are extremely well insulated, saving on energy, and offering privacy. It's pretty much impossible to hear your neighbors, or for them to hear you (we've even compared notes with the family next door). Kevin, in charge of all the upkeep and maintenance, goes above and beyond, and is so kind and personable. It's nice knowing that if we encounter a problem, it will likely be taken care of the same day. It is very family-friendly here, and we appreciate that our children can safely play outside, and have had the opportunity to meet playmates amongst other families in this community. I like the location as well. Grafton is a lovely town - we especially enjoy town community events on the Common, including the Grafton Farmer's Market on Thursday afternoons. There are many great schools, parks, shopping, and other activities in the area and surrounding towns. This is just the kind of professionally-managed community we were looking for, and we are so pleased that we found Hillview. Dave and the whole team are great, and we really can't recommend this place enough."

"Building with Dave and his team was one of the best decisions we've ever made. Not only was it a pleasure working with them, but they truly built us our dream home. **We could not be more grateful to the whole team, and would recommend them to anyone.** Thanks again for everything!"

"I'd like to thank Dave and his wonderful team for all of the hard work and dedication that they put into Hillview Estates. I've lived in two units with my growing boys over the past three and a half years and have enjoyed every day here. **The common areas are perfect for my sons to play all their sports and my unit is not just a house but rather my HOME, and that is exactly what David wants!** For you to make this your home, and we've certainly felt that way. So much so, that my sister now lives in another unit here. The homes at Hillview have beautiful touches from the oversized closets, gas fire places, hardwood floors, beautiful woodworking in the living and dining rooms and so much more! I'll continue to recommend others to make this community their home for a very long time. Thank you again for everything! Looking forward to MANY happy years here at Hillview."

"I can only say good things about David and his team at Hillview. We needed a nice place to rent for a few years until we could move back to our home in Florida and Hillview Estates was the place. It was our home away from home! The unit was absolutely beautiful and pristine. We had wonderful neighbors and since my husband traveled a lot, I also felt very safe there. **Any time we needed something done, David and his team were right on top of it. We almost hated to move out when we went back to Florida!** Thanks David and Hillview Estates for a great experience."

"The Brossi Realty team made our home building experience exceptional from start to finish. **Dave was open, honest, accessible and showed that he has his customers' best interests at heart at all times.** Jamie managed all of the details and was always happy to help throughout the entire process. Our home is AMAZING, and we have Dave and his team to thank for it. I highly recommend Brossi Realty!"

"My wife and I have been living at Hillview Estates since it was built and have enjoyed every minute. We knew from the first time we stepped foot on the property that we would be calling Blackberry Lane home. **Our visitors are always impressed with the layout and features** that make it extra special. Dave, Bob, Kevin and the Brossi Team are responsive and respectful when it comes to handling the few issues that we have encountered. We would recommend living here to anyone!"

"Having lived at Hillview for over two years, I can say that it has been a great experience. **The homes are modern, spacious and bright. They are also built with a quality feel, which not only makes them a pleasure to live in but also translates to very low heating and cooling bills.** The folks at Hillview are also proactive with any and all building maintenance, the grounds are always well-kept and snow removal thorough and prompt. Hillview is an excellent home for anyone looking for a quality residence they'd be happy to come home to."

It was a pleasure working with Jamie for a new construction home in Presidential Farms. It was our first time buying a home let alone having one constructed and she was extremely helpful with guiding us through the process. Jamie was very organized and responsive to any request/problems we had, and would always take care of them quickly. **The best part working with Jamie was her extremely warm and friendly personality that truly made it a very positive experience.**

"Hillview Estates is a handsome, quiet property, well maintained by a responsible and responsive staff."

**"Our favorite part of renting over at Hillview is the location. We came from an area that was not geographically easy to get to the store or restaurants.. so we really enjoy being able to jump in the car, play golf and go get something to eat within minutes.** We are also very happy that its generally a very quiet and private community. People are friendly to say hello and wave...but are busy with their lives so they are not intrusive. Often we see Kevin zooming around the property and he is always friendly and helpful!"

"As an agent with new construction experience, I know just how challenging it can be for a buyer to choose this route. I can't say enough about Jamie, Dave and his team. They are AWESOME! The professionalism, patience and positive attitude Jamie and Dave displayed made building from scratch, not only a positive experience, but far exceeded my expectations. **The personalized service and ongoing communication they provided was excellent and made for such a smooth, uncomplicated process, far beyond that of any other builder I have worked with in the past.** I would highly recommend Dave Brossi as a builder, and look forward to the opportunity to work with Jamie and Dave again in the future."



Dave, Jamie and Team: Thank you for building an amazing home for us! What should have a very stressful process was probably one of the seamless things I've ever had to do. Jamie always answered our (many) questions in a prompt and timely manner and I quickly found myself reaching out to Jamie in regards to information about the area. She is very knowledgeable and was able to answer all my questions. If Jamie was not able to answer our questions, Dave sure was! Dave is a great guy, honest and always working to make sure the future home buyer is happy! I should also mention how surprised everyone was that our house was delivered on the exact date in our P & S! Overall we are hugely impressed with the entire home building process and Dave Brossi and team!

We loved at Hillview Estates for two years before we decided to build with Dave at Presidential Farms. While at Hillview, Doreen and Kevin were always quick to respond to any issue, with Kevin often coming over immediately if we needed something repaired. We visited Presidential Farms after making the decision that we wanted to build our own house and we fell in love with the model home. From day one, Jamie was absolutely fantastic, answering any and all questions we could possibly have. She was fast to respond and an incredible project manager, as she ensured everything came together exactly as we wanted. The process was easy and straightforward and we ended up with a finished product that was absolutely perfect. I would, without hesitation, recommend Brossi Realty to anyone in search of a new home. Thank you so much to the entire team!"

It's my pleasure to have the opportunity to write a testimonial about our new home buying experience at Presidential Farms. This was an out of state move for us, our first move in many years, and our first ever new home build. We looked at new home construction in several communities as well as some resale properties, and kept going back to our desire for new. We had a sizable wish list which began with a first floor master suite, something not so common around here. Our mission was to find a quality builder with a floor plan that suited us, in a desirable location.

Our realtor brought us to Presidential Farms and our relationship began. Jamie listened and told us what they could do for us, not what they couldn't do. Dave, Jamie, and Bob worked closely with us to modify floor plans and accommodate our wishes. Construction took place during a record breaking winter and the Brossi team did all they could to complete construction with only minor delay. Jamie continued to work closely with us to coordinate follow up with contractors for any outstanding issues, until they were resolved. The contractors have also been a pleasure to work with. All have been pleasant and helpful.

**We love our new home and it's without hesitation that we recommend consulting Brossi Realty.**

I want to first apologize for the delay in this letter, life takes a hold of you sometimes and things like this that should've been done months ago kept getting put on the back burner and shouldn't have. Sheri and I started our new house journey back in early 2014. We bounced back in the forth several ideas, to include adding on to our existing house, selling and staying in Westborough, or selling and moving out of Westborough for a fresh start. Never in a million years did I think I could afford to build my dream home, I always heard nightmare stories about construction loans etc, etc...We had driven through Presidential Farms in late 2013 or early 2014 while exploring and loved the neighborhood, even though at the time we weren't seriously looking. Once we decided we were going to sell our home, we drove back into Presidential Farms in early August, 2014 to explore the possibilities of building with your team. Phase 3 was wrapping up and Phase 4 was just beginning. We went into the model home and met Jamie, who was welcoming and pleasant, even with 3 kids in tow running around the model house and admiring everything about it. I must say, the second I walked into that house, I felt like it was meant to be and envisioned myself living there, in that house. Anyone who has bought a house knows that feeling you get when you walk into "The House" and that was the feeling we got immediately.

Jamie sat with us, answered many questions (Just the start of the thousands asked) and made us feel at home. She explained the building process with David and Brossi Realty and it almost seemed too good to be true. This was going to be more like buying a house that was already built. We wouldn't have to take out construction loans etc, etc... Within days, Sheri and I decided on a lot we wanted to build on and put a lot reservation check down. We sat with David and Jamie within a few weeks for the buyer/builder meeting and began the process. This is when things got crazy for Sheri and me, but luckily Jamie and David reassured us and worked with us through the next several months. We were trying to plan the selling of our house to coincide with the building of the new house, but keep our kids in the school district they were currently in for the entire year with a move in date around July 1, 2015. David understood what we were trying to accomplish and was more than willing to work with us and our time table. Our house wasn't selling as fast as we thought and we had to pull out of the first lot we reserved for fear our house wouldn't sell. Again, David and Jamie understood our situation and understood why we needed to put the process on hold.

Within a few weeks, our house went under agreement and the building process started again with Jamie and David, this time on a new lot, our current address on Roosevelt Drive. On December 15, 2014, ironically almost a year to the date I write this letter, we signed the P&S. Jamie was constantly in contact with me and Sheri throughout the entire process. She answered the most complicated questions and the most mundane questions in a timely and compassionate manner. We stopped into the model home, many, many times throughout the process and each and every time, Jamie was there to answer our questions and keep me in check (I can be a bit much at times). Like any major project, hurdles will be encountered; the true professionals get to the hurdle and get over it. The Brossi Team; Jamie and David, took care of all our concerns and answered questions via email and David would call us to explain a situation to help put our concerns at ease and things ultimately worked out. In mid July, 2015, Sheri and I, along with our three boys finally moved into our dream home that we watched get built from the ground up. Like anything new, things will pop up that you weren't anticipating. This is where the professionals step up again. Anytime we had a minor issue, Jamie would get someone over to the house as soon as possible to remedy the problem. If it wasn't done to our satisfaction, she would send them back. I encountered Dave outside one day with a minor issue, and within 20 minutes he had someone at the door and the issue was fixed within an hour.

I realize this is a long winded thank you letter, but I wanted everyone with the Brossi Team; especially Jamie and Dave to know you both played a huge part in a major Riley family milestone and it was a positive and not to stressful (self imposed on my part) experience. Our sincerest gratitude for a job well done and we, The Riley Family, wish you nothing but further success in finishing the Presidential Farms Community over the next few years.